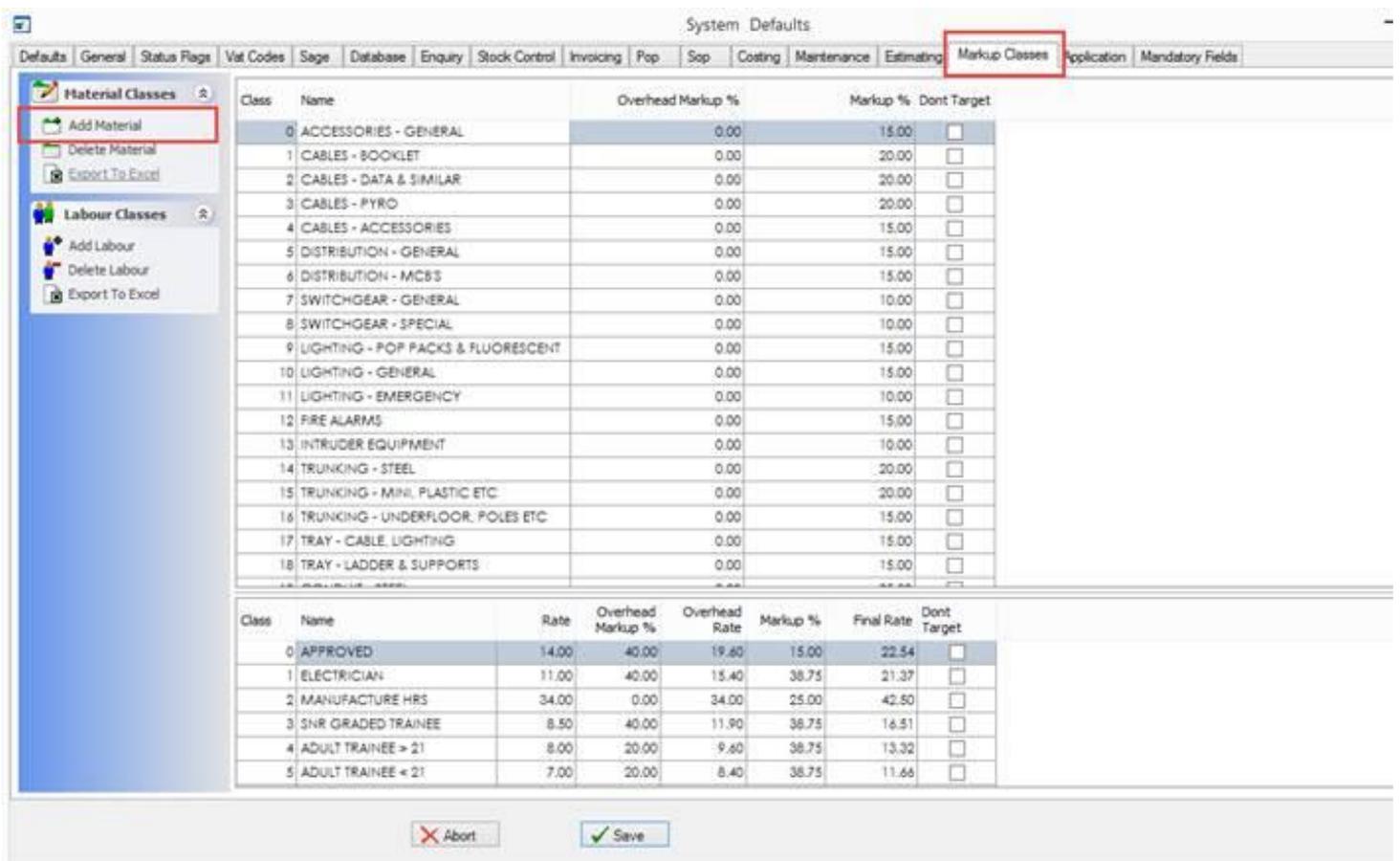
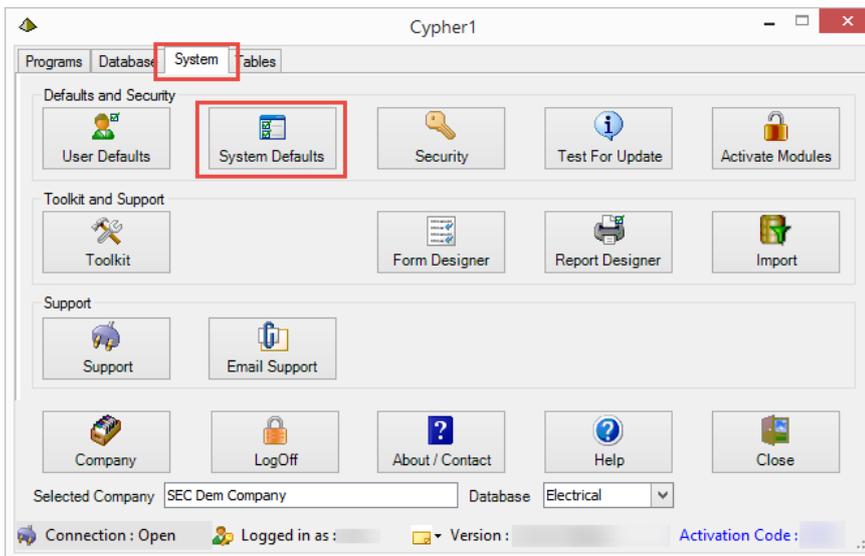


Cypher 1 Working Notes 13 – How to Add Material Classes

Go to: **System/System Defaults/Markup Classes/Add Material:**



The grid will drop into a new blank Class:

System Defaults

Defaults General Status Flags Vat Codes Sage Database Enquiry Stock Control Invoicing Pop Sop Costing Maintenance Estimating Markup Classes Application Mandat

Material Classes

- Add Material
- Delete Material
- Export To Excel

Labour Classes

- Add Labour
- Delete Labour
- Export To Excel

Class	Name	Overhead Markup %	Markup %	Dont Target
32	STEEL TUBE & FITTINGS	0.00	10.00	<input type="checkbox"/>
33	VALVES	0.00	15.00	<input type="checkbox"/>
34	RADIATORS	0.00	15.00	<input type="checkbox"/>
35	THERMOSTATS	0.00	15.00	<input type="checkbox"/>
36	SOIL & WASTE	0.00	10.00	<input type="checkbox"/>
37	BOILERS	0.00	10.00	<input type="checkbox"/>
38	DUCTING	0.00	10.00	<input type="checkbox"/>
39	INSULATION	0.00	10.00	<input type="checkbox"/>
40	HEATING & VENT	0.00	15.00	<input type="checkbox"/>
41	FLANGES	0.00	15.00	<input type="checkbox"/>
42	TIME SWITCHES & STARTERS	0.00	15.00	<input type="checkbox"/>
43	PLASTIC PIPE FITTINGS	0.00	25.00	<input type="checkbox"/>
44	DRAINAGE	0.00	10.00	<input type="checkbox"/>
45	SANITARY WARE	0.00	0.00	<input type="checkbox"/>
46	DECORATIVE FITTINGS	0.00	0.00	<input type="checkbox"/>
47	ACCESSORIES - MECHANICAL	0.00	0.00	<input type="checkbox"/>
48	CABLES - SWA	0.00	0.00	<input type="checkbox"/>
49	LIGHTING - ACCESSORIES	0.00	0.00	<input type="checkbox"/>
50	PSA RATE A	0.00	0.00	<input type="checkbox"/>
51	PSA RATE B	0.00	0.00	<input type="checkbox"/>
52	Material Class 52	0.00	0.00	<input type="checkbox"/>

ENTER NEW CLASS DESCRIPTION, CLICK AWAY FROM THE BOX THEN CLICK 'SAVE'.

Class	Name	Rate	Overhead Markup %	Overhead Rate	Markup %	Final Rate	Dont Target
0	APPROVED	14.00	40.00	19.60	15.00	22.54	<input type="checkbox"/>
1	ELECTRICIAN	11.00	40.00	15.40	38.75	21.37	<input type="checkbox"/>
2	MANUFACTURE HRS	34.00	0.00	34.00	25.00	42.50	<input type="checkbox"/>
3	SNR GRADED TRAINEE	8.50	40.00	11.90	38.75	16.51	<input type="checkbox"/>
4	ADULT TRAINEE > 21	8.00	20.00	9.60	38.75	13.32	<input type="checkbox"/>
5	ADULT TRAINEE < 21	7.00	20.00	8.40	38.75	11.66	<input type="checkbox"/>
6	SNR APPRENTICE (STAGE 2)	8.00	20.00	9.60	38.75	13.32	<input type="checkbox"/>
7	SNR APPRENTICE (STAGE 1)	7.50	20.00	9.00	38.75	12.49	<input type="checkbox"/>
8	JUNIOR APPRENTICE	6.50	20.00	7.80	38.75	10.82	<input type="checkbox"/>
9	TECHNICIAN	20.00	40.00	28.00	42.50	39.90	<input type="checkbox"/>
10	SUB CONTRACTOR #1	0.00	15.00	0.00	20.00	0.00	<input type="checkbox"/>
11	SUB CONTRACTOR #2	0.00	15.00	0.00	20.00	0.00	<input type="checkbox"/>
12	MAN & MATE (PAIR RATE)	25.00	40.00	35.00	42.50	49.88	<input type="checkbox"/>
13	INSTUMENTATION	10.00	15.00	11.50	15.00	13.23	<input type="checkbox"/>
14	FITTER (MECHANICAL)	13.00	40.00	18.20	38.75	25.25	<input type="checkbox"/>

Abort Save

NB. You can allocate the new class to a specific item or group of items in an Estimate, or to a complete **Manufacturers Product Range** in the Database:

To do this, select the Manufacturer Range (**Database/Manufacturer/Select**) then Edit and choose the required Material Class from the drop down list:

Manufacturer Details

Name: PSA (TEST)
Code: 9988

Details | Group Names | Discounts | Products | Documents

Manufacturer

- Select
- Next
- Previous
- Create
- Edit
- Delete

General Reports

- Index Basic
- Index Detailed
- Select Report

Selected Reports

- Links
- Import / Export
- Export Products
- Import Products

Contact 1
Contact 2
Phone
Fax
Mobile

Address
Post Code

Email
WEB page

Material Class: ACCESSORIES - GENERAL
Labour Class A: LIGHTING - POP PACKS & FLUORESCENT, Material Class 52, PLASTIC PIPE FITTINGS, PRELIMS - ZERO MARKUP, PSA RATE A, PSA RATE B, QUOTED ITEM #1

Cancel Save

Click **Save** to finish.